
Sponsor: Information Services

Meeting Date: 5/5/2026

Title: Third Amendment to Single Source Agreement with Environmental Systems Research Institute, Inc. for Enterprise License Agreement

File Number: 2026-076

Background and Rationale:

Since the 1990's, Ramsey County has been utilizing a State of Minnesota contract to obtain Environmental Systems Research Institute's (Esri) Geographic Information System (GIS) technology to enable spatial analysis, improve work processes, disseminate information, and support informed decision making. In 2010, Ramsey County established an Enterprise GIS division with Information Services to centralize, standardize, support and guide GIS development throughout the county.

In 2020, Ramsey County entered into an Enterprise Licensing Agreement (ELA) which provided pricing structure and resources beneficial to the county which were not available through the State of Minnesota contract. The ELA enables Ramsey County to implement GIS architecture that supports the needs for a robust, secure and mobile GIS system. The ELA provides access to new technology designed to enhance community engagement, data analysis, and visualization and supplies access to technical and training resources to support internal staff unavailable outside of an ELA.

On July 20, 2021, the board approved the first amendment to the ELA agreement, expanding it to include redistricting software to support activity required of the County Auditor. In 2023, the second amendment to the agreement exercised the provision in the agreement to extend the ELA for another three-year period.

Information Services is requesting the third amendment to the single source ELA agreement due to the specific needs of Ramsey County and the unique position of Esri in the market, plus our long-term use of this architecture. The total not to exceed amount for the amendment is \$2.23 million for the 4-year period upon execution through April 6, 2030.

By continuing the multi-year ELA, the county has a stable foundation for planning GIS-related expenses while removing licensing, deployment, and support limitations on a critical piece of Information Service and business infrastructure.

Recommendation:

The Ramsey County Board of Commissioners resolved to:

1. Approve the third amendment to the Single Source Agreement with Environmental Systems Research Institute, Inc., 380 New York St., Redlands CA 92373, for an Enterprise License Agreement for the period upon execution through April 6, 2030, in accordance with the rates established in the Agreement.
2. Authorize the Chair and Chief Clerk to execute the amendment to the agreement.
3. Authorize the County Manager to execute amendments to the agreement in accordance with the county's procurement policies and procedures, provided the amounts are within the limits of available funding.

A motion to approve was made by Commissioner Jebens-Singh, seconded by Commissioner McMurtrey.

Motion passed.

Aye: - 6: Jebens-Singh, McGuire, McMurtrey, Moran, Ortega, and Xiong

Excused: - 1: Miller

By: 

Jason Yang, Chief Clerk - County Board