
Sponsor: Social Services

Meeting Date: 6/27/2023

Title: Single Source Agreement with 4Mativ Technologies, Inc. for Foster Care Transportation Services

File Number: 2023-233

Background and Rationale:

Ramsey County is currently contracting with 4MATIV Technologies, Inc. (Contractor), for the period January 1, 2021 through June 30, 2023 to provide analysis and management of transportation services for foster care youth in suburban Ramsey County. As a result of an analysis provided through the current contract, potential cost savings and scheduling efficiencies were identified that could be replicated across the entire county for both suburban and Saint Paul Public Schools District (SPPS) students in need of foster care transportation services.

The contract with 4MATIV Technologies, Inc. for the period July 1, 2023 through June 30, 2028 provides that the Contractor will manage foster care transportation for both Ramsey County suburban and SPPS students. The Contractor will coordinate transportation services for foster youth and provide opportunities for these youth to participate in extra-curricular educational activities and other school sponsored events that promote academic and athletic achievement as well as community involvement. The Contractor will administer the intake and route scheduling of foster youth to and from school, afterschool, sporting and extracurricular activities. Services include flexibility for seasonal, on-demand, one-off trips, or emergency back-up transportation services.

The Contractor will utilize a suite of tools to work with internal and external stakeholders, transportation vendors, student families, caretakers, county social workers and schools to organize all necessary school-qualified, bus, van, and other transportation vendors to create an optimal transportation mix of foster care transportation services for the county. Contractor will validate and process transportation vendor changes and consolidate billings to the county.

Following county single source policy and procedures, 4MATIV Technologies, Inc. was determined to be a single source provider of this service. The Contractor has the technical capacity and knowledge necessary to administer and manage the foster care transportation services throughout the entire county. After exploring other resources, county staff determined that continuing to contract with 4MATIV will be a cost-effective option to provide management and administration of foster care transportation services for the county's suburban and SPPS students, while ensuring safety and access for individuals and families.

Recommendation:

The Ramsey County Board of Commissioners resolved to:

1. Approve the selection of and single source agreement with 4MATIV Technologies, Inc., 959 Dayton Avenue, Saint Paul, MN 55104, for the management and administration of foster care transportation services for the period July 1, 2023 through June 30, 2026, with an option for a one two-year renewal period for the period July 1, 2026 through June 30, 2028, in the not-to-exceed amount of \$600,000.
2. Authorize the Chair and the Chief Clerk to execute the agreement.

A motion to approve was made by Commissioner McGuire, seconded by Commissioner Frethem.

Motion passed.

Aye: - 7: Frethem, MatasCastillo, McGuire, Moran, Ortega, Reinhardt, and Xiong

By: 

Mee Cheng, Chief Clerk - County Board