
Attachment A - Contractor's cost

PRICING WORKSHEET

RFP – BA0000001720 FINANCIAL ADVISORY SERVICES

Bond Services

Issuance Costs

General Obligation Bonds and Current Refunding Bonds

\$7,500 Base Fee plus

\$5.00/\$1,000 of bonds issued for the first \$2,500,000 plus

\$1 /\$1,000 of bonds issued for amounts over \$2,500,000

For example, a \$20,000,000 bond issue fee is \$37,500.

A \$10,000,000 bond issue fee is \$27,500

Revenue Bonds

Non-advalorem and advance refunding debt will be compensated at up to 1.25% times the fee above for General Obligation Bonds

For example, a \$20,000,000 bond issue fee is \$46,875

A \$10,000,000 bond issue fee is \$34,375

Estimated out-of-pocket expenses bond issues

The County shall be responsible for issuance expenses including, without exclusion of other expenses: (i) posting and distributing the Official Statement, (ii) legal fees, (iii) printing, (iv) delivery and settlement, (v) travel, (vi) rating fees, (vii) out-of-pocket debt obligation related expenses, (viii) governmental and governmental agency fees and charges, and (ix) all other third party expenses and/or charges.

Due to our downtown location, the County has not been charged for travel mileage within the downtown area, the Plato location, or the Capitol Hill area. Transactional costs related to the County's bond issues, other than those of third parties are estimated to be approximately \$500 on average per issuance.

Continuing Disclosure Services

1. Full disclosure report created by BTMA, \$1,300, plus \$200 each debt obligation
2. Full or limited disclosure official statement with updated data that can be referenced, \$0, plus \$200 each debt obligation
3. Full disclosure all operating data included within CAFR, \$600, plus \$200 each debt obligation
4. Limited disclosure, \$600, plus \$200 each debt obligation

Currently, one annual report is prepared and filed, and there are 22 issues outstanding for which the County is obligated to provide an annual continuing disclosure filing. Therefore, the County would pay approximately \$5,700 annually for these services.

Arbitrage Rebate Compliance Services

- 1. Fees for arbitrage services shall be as applied as follows:
 - a. \$1,500 per determination per Debt Obligation when such determinations are made annually as of the selected computation date of the applicable Debt Obligation’s date of issuance
 - b. \$900 per determination per Debt Obligation at such time as the original proceeds and investment earnings thereon are completely expended and only a debt service fund remains

The County currently has 16 outstanding issues subject to arbitrage.

Advisory Services

Hourly rates (General County, RCRRA, and HRA)*

Principal, Partner, Firm Director (Aho, Heaton, Crowley, Mohr)	\$295
Senior Manager, Director (Bergman, Huot, Kettles, Ness, Glaser, O’Rourke).....	\$255
Manager, Senior Staff (Scharff, Caston)	\$215
Staff	\$160
Support	\$ 75

*Each new scope of work will include an estimated or maximum (where possible) fee before commencing

Estimated out-of-pocket expenses

The County will be responsible for travel, out of pocket expenses such as postage or copies, and all out of pocket third-party expenses and/or charges.

Firm Name: Baker Tilly US, LLP

Contact Person: Terri Heaton, Principal

E-mail & Telephone: terri.heaton@bakertilly.com