

Board of Commissioners Resolution

15 West Kellogg Blvd. Saint Paul, MN 55102 651-266-9200

B2020-268

Sponsor: Public Health Meeting Date: 12/22/2020

Title: Agreement for Resource Management Services File Number: 2020-585

Background and Rationale:

In 2008, Ramsey County changed its solid waste and recycling business structure, from a decentralized approach to a coordinated management approach among Public Health, Property Management, Parks and Recreation, and other departments. Public Health assumed responsibility for contracting for and paying for mixed municipal solid waste (MSW) and recycling services in county-owned facilities. The structure implemented in 2008 created common services, containers, and signage throughout County facilities, and was intended to pave the way for a stronger "resource management" approach in the future.

Since 2009, there is now a consistent design of MSW and recycling services throughout the County-owned facilities. Signage and instructions are consistent throughout. MSW and basic recycling collection services are provided by a single contractor. Leased locations not serviced under the County's contract use the same containers and signage, adapted to each location's collection service requirements.

The County's waste management program has moved to a resource management approach and reframed the traditional hauler-customer relationship to look at discards as resources and establish a more engaged partnership to manage those resources at higher levels of value. Resource Management involves consistent monitoring of activity for opportunities to make changes that achieve better outcomes, and establishing data collection, analysis, and measurement systems to assess progress towards goals.

The Resource Management Services provided in this Agreement will assist in diverting as much material as possible from MSW generated at County-owned or occupied facilities for the purpose of recycling, composting, or other beneficial use. Certain collection services will also be provided to properties being administered or managed by the County and other properties associated with Ramsey County programs and services. The Contractor will work with the County to plan, implement, and advance a comprehensive resource management system that includes data collection and reporting, the use of storage equipment, materials collection and processing, and related services.

On June 3, 2020, Ramsey County released a competitive solicitation for recycling and MSW management services for Ramsey County facilities. Below is a competitive solicitation summary.

RFP Title Recycling and Municipal Solid Waste Management Services for Ramsey County Facilities

RFP Release Date June 3, 2020 RFP Response Due Date July 9, 2020 Number of Contractors Notified 250

Respondents 2

Proposal Evaluation Committee Environmental Health Supervisors (2), Environmental Health

File Number: 2020-585 Resolution Number: B2020-268

Specialist II, Building Services Manager, Contract Manager, City of Saint Paul Solid Waste Programs Supervisor

RFP Evaluation Criteria Contractor Qualifications; Key Personnel Qualifications; Project Understanding and Approach; Cost; Added-Value through Creative Solutions and Additional Services; Accuracy, Clarity, Completeness and Succinctness of Proposal; Demonstrated Strategies to Minimize Environmental Impacts

Contractor Recommended Waste Management of Minnesota, Inc.

The evaluation team evaluated the proposals based on the criteria identified in the solicitation and is recommending one contractor, Waste Management of Minnesota, Inc., to provide recycling and MSW management services for Ramsey County facilities for the term of January 1, 2021 through December 31, 2021, with the option to renew for up to four (4) additional one year periods.

Recommendation:

The Ramsey County Board of Commissioners resolved to:

- Approve the selection of and the agreement with Waste Management of Minnesota, Inc., 10050
 Naples Street NE, Blaine, Minnesota, 55101 for waste management services for the period of
 January 1, 2021 through December 31, 2021, with the option to renew for up to four (4) additional
 one year periods, in accordance with the rates established in the agreement.
- 2. Authorize the Chair and Chief Clerk to execute the agreement.
- Authorize the County Manager to execute amendments to the agreement in accordance with the County's procurement policies and procedures, provided the amounts are within the limits of available funding.

A motion to approve was made by Commissioner McDonough, seconded by Commissioner Reinhardt.

Motion passed.

Aye: - 7: Carter, Frethem, MatasCastillo, McDonough, McGuire, Ortega, and Reinhardt

By: Janet Guthrie, Chief Clerk - County Board